



APPLICATION INSTRUCTIONS

Texas Energy Aggregation (TEA) is seeking exceptional candidates for internship and full-time positions on an ongoing basis. Our interns and new-hires use their quantitative and qualitative abilities to support our clients in understanding the value of off-site and on-site renewable energy, especially when included with retail electricity contracts and demand response programs.

Successful candidates would support TEA's Vision 2020 initiative. Vision 2020 seeks to increase the adoption of renewable energy by public entities and supports the overall transformation of the Texas electricity grid to nearly 100% renewables. Our goal is to deliver 500 MW of renewables by the end of 2020 and to increase grid flexibility by 100MW to help accommodate such renewables. By quantifying the value of on- and off-site renewables as well as demand response, we are supporting public entities in choosing the electricity sources that optimally meet their needs. Our Vision 2020 team partners with leaders in clean energy, including Rocky Mountain Institute.

We look for entrepreneurial people with the ability to think in numbers and work in a small group. We expect self-motivation, curiosity, creativity, the ability to drive oneself and others toward meaningful results, and a passion for making the world better. Employees earn valuable experience that would apply to multiple roles involving renewable and commodity energy procurement, spanning competitive retail and regulated markets.

Instructions

Please provide (1) a resume and (2) a cover letter, both documents are required. Candidates who do not provide a compelling answer to the question "Why do you want to work at Texas Energy Aggregation" in their cover letter may not be considered. Additionally, incomplete application materials (for example, a missing cover letter) may not be considered.

Answer the following questions in your cover letter:

1. Why are you interested in working at Texas Energy Aggregation?
2. Why are you applying for this position?
3. What unique experience and/or quality would you bring to this position?

If you have any questions regarding the position, please email mike.bendewald@txenergyabc.com.

TEA is an equal opportunity employer. No phone calls please.



Location

The successful applicant may work remotely or out of our offices in downtown Waco, Texas. Applicants must be eligible to work in the United States.

Company Overview

Texas Energy Aggregation, LLC provides energy brokerage and consulting services to governmental entities in the competitive retail and regulated areas of Texas. Its customers include state agencies, municipalities, utilities, school districts, and colleges of various sizes. The company was founded in 2002. Since 2002 we focused on electricity brokerage, aggregation, and consulting for public and commercial entities around Texas. Now, as renewable energy is often much cheaper than traditional fossil energy, we have evolved to meet our clients' needs in this new energy era.

What you will do

New hires will obtain project experience highly valuable and relevant for career growth. They may provide support in a variety of ways during their tenure depending on personal passion and TEA needs.

The key job responsibilities of the may include:

- Create spreadsheets and other tools to improve data importing process
- Model the financial cashflows related to incorporating renewable energy and demand response
- Evaluate customer provided locations for mid-scale (0.5MW–5MW) solar energy opportunities
- Create compelling slides and charts for presentations to customers
- Attend meetings with customers to help explain the value proposition
- Write and evaluate requests for proposals
- Engage with external experts and stakeholders through conference calls and in-person meetings

Qualifications You Will Have

- **Educational:**
 - An undergraduate, graduate or equivalent experience in an applicable field such as engineering (mechanical, electrical, civil, energy), business (marketing, finance, international), computer science, mathematics, architecture, physical and social sciences.
 - Students in the process of completing a master degree in business, engineering or another related field are preferred.



- **Technical:**
 - Exhibit the ability to use and maintain complex models (e.g., Excel) and build charts (e.g., PowerPoint)
 - Understand basic financial analysis and metrics (e.g., NPV, cash flows).
 - Understand basic energy concepts (e.g., kWh, utility tariff, etc.) and some more technical concepts (e.g., ERCOT Nodal Market)
- **General:**
 - Ability to stick with a problem until a solution is found, but knowledge of when to ask for help.
 - Ability to be self-motivated and work independently.
 - Ability to listen actively, be diplomatic, and share knowledge and information well.
 - Ability to communicate your ideas clearly.
 - Willingness to plunge into unfamiliar disciplines.
 - Willingness to take risks by exploring and testing new ideas.
 - A passion for making the world better.

TEA welcomes a diversified range of education and experience, as well as race, gender, and sexual orientation.